HOUSE FILE (PROPOSED COMMITTEE ON GOVERNMENT OVERSIGHT BILL BY CHAIRPERSON LENSING)

Passed	House,	Date	Passed	Senate,	Date	
Vote:	Ayes _	Nays	Vote:	Ayes	Nays	
	-	Approved		-	_	

## A BILL FOR

1 An Act relating to student loans, including the protection of students and parents from certain lenders and institutions of higher education with conflicts of interest, establishing a student lending education fund, establishing penalties, and

providing for related matters.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

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Section 1. NEW SECTION. 261.7 CODE OF CONDUCT. The commission shall adopt by rule a financial aid code of 3 conduct. Each financial aid office established by, and each 4 financial aid officer employed by, a community college, 5 regents university, or accredited private institution shall 6 adhere to the code of conduct adopted pursuant to this 7 section. The rules shall, at a minimum, provide: 1 1. An institutional financial aid professional is expected 9 to always maintain exemplary standards of professional conduct 1 10 in all aspects of carrying out the professional's 1 11 responsibilities, specifically including all dealings with any 1 12 entities involved in any manner in student financial aid, 1 13 regardless of whether such entities are involved in a 1 14 government sponsored, subsidized, or regulated activity. 1 15 2. A financial aid professional shall refrain from the 1 16 following: 1 17 Taking any action for personal benefit. 1 18 Taking any action contrary to law, regulation, rule, or

1 19 the best interests of the borrowers served.

Soliciting or accepting anything of other than nominal 1 21 value from any entity, other than an institution of higher 1 22 education or a governmental entity such as the United States 1 23 department of education, involved in the making, holding, 1 24 consolidating, or processing of any student loans, including 1 25 anything of value such as reimbursement of expenses for 1 26 serving on an advisory body or as part of a training activity 1 27 of or sponsored by any such entity. 1 28 3. A financial aid professional shall do the following:

1 29 a. Strive to provide information that is accurate, 30 unbiased, and does not reflect any preference arising from 31 actual or potential personal gain.

b. Be objective in making decisions and advising the 33 financial aid office and the postsecondary education 34 institution of employment regarding relationships with any 35 entity involved in any aspect of student financial aid.

c. Disclose to the financial aid office and postsecondary 2 education institution of employment, in such manner as 3 prescribed by the office or institution, any involvement with 4 or interest in any entity involved in any aspect of student 5 financial aid.

Sec. 2. <u>NEW SECTION</u>. 261.38A IOWA STUDENT LOAN LIQUIDITY 7 CORPORATION == OPEN RECORDS AND MEETINGS == LEGISLATIVE 8 REVIEW.

- The Iowa student loan liquidity corporation shall 10 comply with chapters 21 and 22. Chapter 17A does not apply to 11 the corporation.
- 2 12 2. The Iowa student loan liquidity corporation shall 2 13 submit an annual report to the governor, general assembly, and 2 14 the auditor of state by January 15 setting forth the 2 15 corporation's operations and activities conducted and newly

2 16 implemented in the previous fiscal year and the outlook for 2 17 the future. The report shall describe how the Iowa student 2 18 loan liquidity corporation's activities serve its nonprofit 2 19 mission to help students and parents obtain the financial 2 20 resources necessary for a postsecondary education. The annual 2 21 audit of the corporation shall be filed with the office of 22 auditor. 2

The designation of the student loan secondary market 2 24 and the operations of the Iowa student loan liquidity 25 corporation shall be subject to annual legislative review. The review shall at a minimum consider the reports submitted 2 27 by the corporation.

Sec. 3. <u>NEW SECTION</u>. 261E.1 DEFINITIONS.

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As used in this chapter, unless otherwise specified:

- "Administrator" means either the attorney general or 31 the attorney general's designee. The attorney general may 32 charge the college student aid commission or the 33 superintendent of banking, credit unions, or savings and loans 34 with enforcing this chapter against the person under 35 investigation.
  - "Borrower" means a student attending a covered 2 institution in this state, or a parent or person in parental 3 relation to such student, who also obtains an educational loan 4 from a lending institution to pay for or finance higher 5 education expenses.
- "Covered institution" means any educational institution 3. 7 that offers a postsecondary educational degree, certificate, 8 or program of study and receives state funding or assistance. "Covered institution" includes an agent of the educational 3 10 institution, including an alumni association, booster club, or 11 other organization directly or indirectly associated with the 3 12 institution.
- 4. "Covered institution employee" means any employee, 3 14 agent, contractor, director, officer, or trustee of a covered 3 15 institution.
- 5. "Educational loan" means any loan that is made, 3 17 insured, or guaranteed under title IV of the federal Higher 3 18 Education Act of 1965, as amended, any high=risk loan, or any 3 19 private loan issued by a lending institution for the purposes 3 20 of paying for or financing higher education expenses.
- 3 21 6. "Gift" means any discount, favor, gratuity, inducement, 3 22 loan, stock, thing of value, or other item having a monetary 3 23 value of more than ten dollars.
- a. The term "gift" includes but is not limited to:
  (1) Any money, service, loan, entertainment, honoraria, 3 26 hospitality, lodging costs, meals, registration fees, travel
- 3 27 expenses, discount, forbearance, or promise.
  3 28 (2) Gifts provided in kind, by purchase of a ticket,
  3 29 payment in advance, or reimbursement after expenses have been 3 30 incurred.
  - (3) Any computer hardware for which the recipient pays 32 below=market prices.
    - (4) Any printing costs or services.
    - The term "gift" does not include any of the following: b.
    - (1)A lending institution's own brochure or promotional literature.
  - (2) Food, refreshments, training, or informational material furnished to a covered institution employee as an integral part of a training session, if such training 5 contributes to the professional development of the covered 6 institution employee.
- "High=risk loans" means any agreement between a lending institution and a covered institution that provides for the 9 lending institution to provide loans to students with a poor 10 or no credit history, who would otherwise not be eligible for 4 11 educational loans.
- 8. "Higher education expenses" includes all of the 4 13 following:
  - a. Tuition and fees.
- Costs incurred for books, supplies, transportation, and 4 16 miscellaneous personal expenses.
  - c. Room and board costs.
  - "Lending institution" means any of the following:
  - Any entity that itself or through an affiliate makes 20 educational loans to pay for or finance higher education 21 expenses or that securitizes such loans.
  - b. Any entity, or association of entities, that guarantees 23 educational loans.
- c. Any industry, trade, or professional association or 4 25 other entity that receives money from any entity described in 4 26 paragraph "a" or "b".

"Preferred lender list" means a list of one or more 10. 4 28 recommended or suggested lending institutions that a covered 4 29 institution makes available for use, in print or any other 30 medium or form, by borrowers, prospective borrowers, or 4 31 others.

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- 11. "Revenue sharing" means any arrangement whereby a 33 lending institution pays a covered institution or an 34 affiliated entity or organization of such covered institution 35 a percentage of the principal of each loan directed towards 1 the lending institution from a borrower at the covered institution.
- 3 Sec. 4. <u>NEW SECTION</u>. 261E.2 PROHIBITION OF GIFTS BY 4 LENDING INSTITUTIONS TO COVERED INSTITUTIONS AND EMPLOYEES.
- 1. A lending institution shall not, directly or indirectly, offer or provide any gift to a covered institution or a covered institution employee in exchange for any 8 advantage or consideration provided to such lending 9 institution related to its educational loan activities.
- 2. A lending institution shall not engage in revenue 5 11 sharing with a covered institution.
- Sec. 5. NEW SECTION. 261E.3 COVERED INSTITUTION 5 13 PROHIBITIONS.
- 1. A covered institution shall not, directly or 5 15 indirectly, solicit, accept, or receive any gift from or on 5 16 behalf of a lending institution in exchange for any advantage 5 17 or consideration provided to such lending institution related 5 18 to its educational loan activities.
- A covered institution shall not engage in revenue 5 20 sharing with a lending institution.
- 3. A covered institution shall not provide any advantage 22 or consideration to a lending institution related in any 5 23 manner to any gift from the lending institution to the covered 5 24 institution.
  - 25 Sec. 6. <u>NEW SECTION</u>. 261E.4 PROH 26 GIFTS BY COVERED INSTITUTION EMPLOYEES. PROHIBITION OF RECEIPT OF
- 1. A covered institution shall prohibit a covered 28 institution employee, on the employee's behalf or on behalf of 29 another, directly or indirectly, from soliciting, accepting, 5 30 or receiving any gift from or on behalf of a lending 5 31 institution. Nothing in this subsection shall be construed as 32 prohibiting a covered institution employee from conducting 33 business with a lending institution, provided that such 34 business is unrelated in any manner whatsoever to a covered 35 institution.
  - A covered institution employee, on the employee's 2 behalf or on behalf of another, shall not directly or 3 indirectly solicit, accept, or receive any gift from or on 4 behalf of a lending institution. Nothing in this subsection 5 shall be construed as prohibiting a covered institution 6 employee from conducting business with any lending 7 institution, provided that such business is unrelated in any 8 manner whatsoever with the covered institution.
- 3. A covered institution employee shall report to the 6 10 administrator any instance of a lending institution attempting 11 to give a gift to the covered institution employee.
- 6 12 Sec. 7. <u>NEW SECTION</u>. 261E.5 COVERED INSTITUTION EMPLOYEE 6 13 PROHIBITIONS AND REPORTING REQUIREMENTS.
- 1. A lending institution shall not provide any 6 15 remuneration or expense reimbursement to a covered institution 6 16 employee for serving as a member of or participant on an 6 17 advisory board of a lending institution.
- 6 18 2. A covered institution shall prohibit a covered 6 19 institution employee from receiving any remuneration for 6 20 serving as a member of or participant on an advisory board of 21 a lending institution or receiving any reimbursement of 6 22 expenses for so serving, notwithstanding section 261.4.
- 3. Nothing in this section shall be construed as 6 24 prohibiting any of the following:
- a. A covered institution employee's participation on an 6 26 advisory board of a lending institution that is unrelated in 6 27 any manner whatsoever to educational loans.
- 6 28 b. A covered institution employee, who does not have a 6 29 direct interest in or does not benefit from the functions of 6 30 the covered institution's financial aid office, from serving 31 on a board of directors of a publicly traded or privately held 32 company.
- A covered institution employee who is directly involved 6 34 with or benefits from the functions of the covered 6 35 institution's financial aid office shall report to the 1 administrator, in a form and manner prescribed by the 2 administrator, all participation or financial interests

3 related to any lending institution.

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5. A covered institution employee shall report to the 5 institution's administration any instance of a lending 6 institution attempting to give a gift to the employee. 7 However, this subsection shall not apply to a gift the 8 employee may receive from a lending institution if the gift is 9 available or distributed free of charge to members of the 7 10 general public without regard to the employment status of the 11 individual.

7 12 Sec. 8. <u>NEW SECTION</u>. 261E.6 MISLEADING IDENTIFICATION 13 COVERED INSTITUTION == LENDING INSTITUTIONS' EMPLOYEES. NEW SECTION. 261E.6 MISLEADING IDENTIFICATION ==

- 1. A lending institution shall prohibit an employee or 7 15 agent of the lending institution from being identified to 16 borrowers or prospective borrowers of a covered institution as an employee, representative, or agent of the covered 7 18 institution.
- 2. A covered institution shall prohibit an employee or 7 20 agent of a lending institution from being identified as an 7 21 employee, representative, or agent of the covered institution.
- 3. An employee, representative, or agent of a lending 23 institution shall not staff a covered institution's financial 7 24 aid offices.
- 4. A covered institution shall prohibit the use of the 26 institution's name or insignia by lending institutions. 27 Sec. 9. <u>NEW SECTION</u>. 261E.7 LOAN DISCLOSURE == LOAN 7 28 PACKAGING == PROHIBITION OF QUID PRO QUO HIGH=RISK LOANS.
  - 1. A covered institution shall inform the borrower or 30 prospective borrower of all available state education 31 financing options, and financing options under title IV of the 32 federal Higher Education Act of 1965, as amended, including 33 information on any terms and conditions of available loans 34 under such title that are more favorable to the borrower, and 35 the borrower shall exhaust all opportunities for state and 1 federal education financing options before a lending institution may provide a private educational loan to a 3 borrower attending a covered institution with which a lending 4 institution has an educational loan arrangement.
  - Neither a lending institution nor a covered institution 6 shall enter into an agreement or otherwise provide any 7 high=risk loans in exchange for the covered institution 8 providing concessions or promises to the lending institution 9 that may prejudice other borrowers or prospective borrowers.
- A covered institution shall not include a private loan 8 11 in a financial aid package presented to a borrower unless the 8 12 borrower is ineligible for federal assistance under Title IV 8 13 of the federal Higher Education Act of 1965, as amended, and 8 14 the inclusion of the private loan in the financial aid package 8 15 is clearly and conspicuously disclosed to the borrower prior 8 16 to the acceptance of the offer of the financial aid package by 8 17 the borrower.
- 8 18 4. A covered institution shall prohibit the bundling of 8 19 private loans in financial aid packages, unless the borrower 8 20 is ineligible for financing under Title IV of the federal 8 21 Higher Education Act of 1965, as amended, and the bundling of 8 22 the private loans is clearly and conspicuously disclosed to 8 23 the borrower prior to acceptance of the package by the 8 24 borrower.
- NEW SECTION. 261E.8 STANDARDS FOR PREFERRED Sec. 10. 8 26 LENDER LISTS.
- A covered institution that provides or makes available a 8 28 preferred lender list shall comply with all of the following 29 standards:
  - 1. A preferred lender list shall disclose the process by 31 which the covered institution selected lending institutions 32 for such preferred lender list, including, but not limited to, 33 the method and criteria used to choose the lending 34 institutions and the relative importance of those criteria.
  - 35 2. A preferred lender list shall state in the same font size and same manner as the predominant text on the document 2 that borrowers have the right and ability to select the 3 education loan provider of their choice, are not required to 4 use any of the lenders on such preferred lender list, and will 5 suffer no penalty for choosing a lender that is not on such 6 preferred lender list.
- 9 9 3. The covered institution's decision to include a lending 8 institution on any preferred lender list and the covered 9 institution's decision as to where on the preferred lender 10 list the lending institution's name appears shall be 11 determined solely by consideration of the best interests of 12 the borrowers who may use such preferred lender list without 9 13 regard to the pecuniary interests of the covered institution.

- 9 14 The contents of any preferred lender list shall be 9 15 reviewed and updated at least annually.
- 9 16 5. A lending institution shall not be placed on a 9 17 preferred lender list unless the lending institution does the 9 18 following: 9 19
- a. Provides assurance to the covered institution and to 9 20 borrowers who take out loans from the lending institution that 9 21 the advertised benefits upon repayment will continue to inure 9 22 to the benefit of borrowers regardless of whether the lending 9 23 institution's loans are sold.
- b. Discloses, clearly and conspicuously, in any 9 25 application for a private student loan or solicitation for a 9 26 private student loan the following:
- (1) That federal education loans are less costly than 9 28 private education loans.

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- 9 29 (2) The average rate of interest for federal education 9 30 loans.
- (3) All rates and terms of the loan, including but not 9 32 limited to deferral options.
  - (4) The loan is not made, insured, or guaranteed under any 34 federal, state, or local government unit.
- 9 35 (5) Any material differences between loans authorized 1 under Title IV of the federal Higher Education Act of 1965, as amended, and the private student loans offered by the lending institution.
- 6. A lending institution that, to the covered 5 institution's knowledge after reasonable inquiry, has an 6 agreement to sell its loans to another unaffiliated lending institution shall not be included on a preferred lender list 8 unless such agreement is disclosed therein in the same font size and same manner as the predominant text on the document 9 10 10 in which the preferred lender list appears. 10 11
- 7. A lending institution shall not be placed on a covered 10 12 institution's preferred lender lists or in favored placement 10 13 on a covered institution's preferred lender lists for a 10 14 particular type of loan, in exchange for benefits provided to 10 15 the covered institution or to the covered institution's 10 16 students in connection with a different type of loan.
- Sec. 11. <u>NEW SECTION</u>. 261E.9 PROPER EXECUTION OF MASTER 10 18 PROMISSORY NOTES.

A covered institution shall not direct potential borrowers 10 20 to any electronic master promissory notes or other loan 10 21 agreements that do not allow the borrower to enter the lender 10 22 code or name for any lending institution offering the relevant 10 23 loan.

NEW SECTION. 261E.10 DISCLOSURES AT REQUEST OF Sec. 12. 10 25 COVERED INSTITUTIONS.

10 26 Except for educational loans made, insured, or guaranteed 10 27 by the federal government, upon the request of any covered 10 28 institution, a lending institution shall disclose to such 10 29 covered institution, in reasonable detail and form, the 10 30 historic default rates of the borrowers from such covered 10 31 institution, and the rates of interest charged to borrowers 10 32 from such covered institution in the year preceding the 10 33 disclosures and the number of borrowers obtaining each rate of 10 34 interest.

> Sec. 13. NEW SECTION. 261E.11 PENALTIES.

- 1 1. If after providing notice and an opportunity for a 2 hearing the administrator determines that a covered 3 institution or lending institution has violated a provision of 4 this chapter, the covered institution or lending institution 5 may be liable for a civil penalty of up to fifty thousand 6 dollars. In taking action against a covered institution or lending institution, consideration shall be given to the 8 nature and severity of a violation of this chapter.
  9 2. If after providing notice and an opportunity for a
- 11 10 hearing the administrator determines that a covered 11 11 institution employee has violated a provision of this chapter, 11 12 the covered institution employee may be liable for a civil 11 13 penalty of up to seven thousand five hundred dollars. 11 14 taking action against a covered institution employee, 11 15 consideration shall be given to the nature and severity of a 11 16 violation of this chapter.
- 3. 11 17 If after providing notice and an opportunity for a 18 hearing the administrator determines that a lending 11 19 institution has violated a provision of this chapter, such 11 20 lending institution shall not be placed or remain on any 11 21 covered institution's preferred lender list unless notice of 11 22 such violation is provided to all potential borrowers of the 11 23 covered institution.
  - 4. Nothing in this section shall prohibit the

11 25 administrator from reaching a settlement agreement with a 11 26 covered institution, covered institution employee, or lending 11 27 institution in order to effectuate the purposes of this 11 28 section. Provided, however, if such settlement agreement is 11 29 reached with a covered institution or lending institution, the 11 30 administrator shall provide notice of such action to the 11 31 borrowers in a form and manner prescribed by the 11 32 administrator.

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- 5. The administrator shall deposit the funds generated 34 pursuant to this section into the student lending education 35 fund, created in section 261E.13. Such funds shall be given to covered institutions upon application to the attorney general for the purposes provided pursuant to section 261E.13.
- 6. In addition to the requirements of this chapter, a lending institution that provides an educational loan to a 5 borrower under this chapter shall comply with the requirements of chapter 537, the Iowa consumer credit code, and is subject to the remedies and penalties provided in chapter 537 for 8 noncompliance.
- Sec. 14. <u>NEW SECTION</u>. 261E.12 RULES AND REGULATIONS. The attorney general and any official or agency charged by 12 11 the attorney general with enforcing this chapter or the 12 12 consumer fraud Act, section 714.16, against a person under 12 13 investigation who is regulated by this chapter shall 12 14 promulgate rules and regulations necessary for the 12 15 implementation of this chapter.
- Sec. 15. <u>NEW SECTION</u>. 261E.13 STUDENT LENDING EDUCATION 12 17 FUND.
- 1. There is established in the state treasury a student 12 19 lending education fund.
- The fund shall consist of all revenues generated 2. 12 21 pursuant to section 261E.11 and all other moneys credited or 12 22 transferred to the fund from any other fund or source pursuant 12 23 to law. 12 24 3.
- 3. Moneys in the fund shall be made available to the 12 25 attorney general for the purposes of:
- a. Supporting programs that educate students, prospective 12 27 students, and parents of such students on the loan process 12 28 including but not limited to available loan options and 12 29 understanding rates and terms of student loans.
- b. Reimbursing students from inflated loan prices caused 12 31 by revenue sharing agreements between such covered institution 12 32 and a lending institution.
- 12 33 Sec. 16. 12 34 REGULATIONS. 261E.14 EFFECT ON OTHER LAWS OR Sec. 16. NEW SECTION.
  - This chapter shall not be interpreted to affect the liability of any person, covered institution, or lending
  - institution under any other state statute or rule.

    Sec. 17. ATTORNEY GENERAL SECONDARY MARKET INVESTIGATION 4 REPORT.
  - 1. The attorney general shall submit the findings and recommendations resulting from the investigation of the student loan secondary market and the Iowa student loan 8 liquidity corporation to the general assembly by January 15, 2009.
- The attorney general shall present the findings and 13 11 recommendations resulting from the investigation of the student loan secondary market and the Iowa student loan liquidity corporation to the legislative government oversight 13 12 13 13 13 14 committee at the committee's October 2008 meeting.

EXPLANATION This bill relates to protection of students and parents 13 17 from certain lenders and institutions of higher education with 13 18 conflicts of interest, requires the Iowa student loan 13 19 liquidity corporation to comply with the open meetings and 13 20 open records laws and to report to the general assembly, 13 21 requires the college student aid commission to adopt a 13 22 financial aid code of conduct, establishes penalties, and 13 23 establishes a student lending education fund under the control

13 24 of the attorney general. The bill includes the following: 13 25 IOWA STUDENT LOAN LIQUIDITY CORPORATION. The corporation 13 26 is directed to comply with the open meetings and records laws; 13 27 submit a report to the governor, general assembly, and the 13 28 auditor of state setting forth the corporation's operations 13 29 and activities, the outlook for the future, and a description 13 30 of how the corporation's activities serve its nonprofit 13 31 mission; and file its annual audit with the office of auditor 13 32 of state; and the designation of the student loan secondary 13 33 market and the operations of the corporation shall be subject 13 34 to annual legislative review.

FINANCIAL AID OFFICE CODE OF CONDUCT. The bill requires

1 the college student aid commission to adopt by rule a 2 specified financial aid code of conduct that each financial aid office established by, and each financial aid officer employed by, a community college, regents university, or accredited private institution must adhere to.

STUDENT LOAN PROTECTIONS. New Code chapter 261E includes

the following components:

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The bill defines "covered institution" as any DEFINITIONS. educational institution that offers a postsecondary 14 10 educational degree, certificate, or program of study and 14 11 receives state funding or assistance. The term includes an 14 12 agent of the educational institution, including an alumni 14 13 association, booster club, or other organization directly or indirectly associated with the institution. The bill defines "borrower" to include a student or the student's parent or a 14 14 14 15 14 16 person in a parental relation to the student.

GIFTS AND REMUNERATION PROHIBITED. The bill prohibits a 14 18 lending institution from providing a covered institution with 14 19 a gift in exchange for any advantage or consideration relating 14 20 to the lending institution's educational loan activities. 14 21 Likewise, the bill prohibits a covered institution and its 14 22 employees from accepting or soliciting a gift from a lending 14 23 institution for any advantage or consideration relating to the 14 24 lending institution's educational loan activities and from 14 25 revenue sharing with the lending institution. However, 14 26 nothing in the bill prohibits a covered institution employee 14 27 from conducting business with a lending institution unrelated 14 28 to a covered institution.

GIFT REPORTING. Covered institution employees are required 14 30 to report to the administrator any instance of a lending institution attempting to give a gift to such covered 14 32 institution employees.

ADMINISTRATOR. The administrator of the Code chapter is 14 34 the attorney general or the attorney general's designee. 14 35 However, the bill authorizes the attorney general to charge the college student aid commission or the superintendent of 2 banking, credit unions, or savings and loans with enforcing the chapter, and those entities are permitted to adopt rules to implement the Code chapter.

PROHIBITIONS. An employee of a covered institution is 6 prohibited from receiving remuneration or expense reimbursement for serving as a member or participant of an 8 advisory board of a lending institution. Covered institutions 9 are prohibited from including a private loan in a borrower's 15 10 financial aid package unless the borrower is ineligible for 15 11 federal student loans and the private loan is conspicuously 15 12 disclosed. Lending institutions are prohibited from providing 15 13 remuneration or expense reimbursement to a covered institution 15 14 employee for serving as a member or participant of an advisory 15 15 board of a lending institution.

15 16 EMPLOYEE DISCLOSURE OF BENEFIT. Covered institution 15 17 employees who are directly involved with or benefit from the 15 18 functions of the covered institution's financial aid office 15 19 are required to report to the administrator all participation 15 20 or financial interests related to any lending institution.

MISREPRESENTATION PROHIBITED. A lending institution is 15 21 15 22 prohibited from representing its employees or agents to 15 23 borrowers or prospective borrowers of a covered institution as 15 24 employees, representatives, or agents of a covered 15 25 institution. Employees or agents of a covered institution are 15 26 also prohibited from identifying themselves as employees or 15 27 agents of a lending institution to borrowers or prospective 15 28 borrowers of the covered institution. The covered institution 15 29 must prohibit the use of its name or insignia by a lending 15 30 institution. 15 31

FINANCIAL AID STAFFING PROHIBITION. An employee, 15 32 representative, or agent of a lending institution is 15 33 prohibited from staffing a covered institution's financial aid 15 34 offices.

DISCLOSURE OF FAVORABLE LOAN OPTIONS. A covered 1 institution must inform the borrower or prospective borrower of all available federal financing options that are more 3 favorable to the borrower and the borrower must exhaust all 4 state and federal options before a lending institution may 5 provide a private educational loan to a borrower attending a 6 covered institution with which a lending institution has an educational loan arrangement. A covered institution's 8 financial aid office is prohibited from including a private 9 loan or bundling private loans in a financial aid package, 16 10 unless the borrower is ineligible for federal assistance.

HIGH=RISK LOAN PROHIBITION. Lending institutions and

16 12 covered institutions are prohibited from entering into an 16 13 agreement, or otherwise providing any high=risk loans, in 16 14 exchange for the covered institution providing concessions or 16 15 promises to the lending institution that may prejudice other 16 16 borrowers or prospective borrowers.

16 17 PREFERRED LENDER LIST STANDARDS. The bill establishes a 16 18 number of standards with which a covered institution that 16 19 provides or makes available a preferred lender list must 16 20 comply. A lending institution that violates a provision of 16 21 the bill shall not be placed or remain on any covered 16 22 institution's preferred lender list unless notice of the 16 23 violation is provided to all potential borrowers.

ELECTRONIC MASTER PROMISSORY NOTE PROHIBITION. 16 24 A covered 16 25 institution is prohibited from directing potential borrowers 16 26 to any electronic master promissory notes or other loan 16 27 agreements that do not allow the borrower to enter the lender 16 28 code or name for any lending institution offering the relevant 16 29 loan.

16 30 DEFAULT RATE DISCLOSURE. Lending institutions must 16 31 disclose to covered institutions the historic default rates of 16 32 the borrowers and the rates of interest charged to borrowers 16 33 from such covered institution in the year preceding the 16 34 disclosures and the number of borrowers obtaining each rate of 16 35 interest.

CIVIL PENALTY. An institution that violates a provision of 2 the bill may be liable for a civil penalty of up to \$50,000. 3 A covered institution employee who violates a provision of the 4 bill may be liable for a civil penalty of up to \$7,500.

FUND USE. Funds collected which result from the imposition 6 of penalties are to be deposited in the student lending education account, which is established in the state treasury 8 and is available to the attorney general. Moneys in the fund 9 may be given to covered institutions to educate borrowers and 17 10 prospective borrowers on the loan process and to reimburse 17 11 borrowers from inflated loan prices caused by revenue sharing 17 12 agreements between covered institutions and lending 17 13 institutions.

17 14 ATTORNEY GENERAL REPORT AND PRESENTATION. The attorney 17 15 general is directed to submit the findings and recommendations 17 16 from its investigation of the student loan secondary market 17 17 and Iowa student loan liquidity corporation to the general 17 18 assembly by January 15, 2009, and to present the findings and 17 19 recommendations at the legislative oversight committee's 17 20 October 2008 meeting.

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